



The Complete Service for UK House Builders

Part Exchange **Assisted Move** Part Exchange Fall Back **New Plot Sales**



Our Purpose

Quite simply, service.

At Moving Made Easy (MME), we are experts in the field of Part Exchange, Assisted Move and New Plot Sales. We are proud to work with many of the UK's leading house builders, including Barratt David Wilson Homes, Bellway Homes, Redrow Homes, Bloor Homes, Churchill Retirement Living, McCarthy & Stone, Morris Homes, Jones Homes, Stewart Milne Homes, Bewley Homes, Tingdene Parks as well as many local and regional house builders.

As a wholly independent company, we are completely dedicated to achieving the best results for our clients. We provide a complete service - from application through to legal completion - allowing you to concentrate on your key business objectives.

“ I have used MME for many years. Right from the start they have been dedicated and proactive, keeping us informed at every stage. Their reports are second to none and make our decision making much easier. My sales team are delighted with their performance. ”

Mary Timlin

Our client's best interests always come first



Our Services

Part Exchange

We deal directly with your customers to maximise the number of sales achieved under your Part Exchange scheme. Our objective is to ensure that accurate advice is given at the point of valuation, enabling you to acquire the properties at the correct value. We then monitor the situation from initial marketing through to sale, ensuring exchange of contracts and completion target dates are met.

**Average
part exchange
property resale
time: 22 days.**

Correct as of
February 2017

Assisted Move

Our Assisted Sale service is designed to provide your customers with every possible support when selling their home. Our goal is to secure the best possible price for their property from the widest possible market, whilst being entirely focused on the end goal; securing your plot sale.

**80% of
Assisted Moves
will be sold stc
within 4 weeks.**

Correct as of
February 2017

Retirement Sale Specialists

Requiring specialist expertise and knowledge, together with a sympathetic understanding of the customer, we have a dedicated department specialising entirely in this sector.

New Development Plot Sales

We can prepare and provide an exclusive marketing plan for your development. Whether it be a single new home or a development with hundreds of new homes we will assist you with the appropriate marketing either directly through our in house sales team or via our vetted network of estate agents. Why not let us manage the marketing of your development from start to finish?

Property Valuations

We deliver a prompt UK wide service for all your valuation requirements. Our Property Valuation Appraisals, which are based on local estate agents inspections, are second to no other management company in the country. They are extensively researched and highly accurate when compared to onward sales prices and can be absolutely relied on. We are happy to provide desk top valuation opinions when required and also reports based on MME personal inspections.

Valuation to sold price achieved; accuracy of 99.8%



Our Approach

We provide an entirely bespoke service to cater to your individual requirements and is designed to fit in seamlessly with your operation. We can work with you both remotely and on the ground, spending as much time as necessary with your own sales teams and offering training and support, where appropriate.

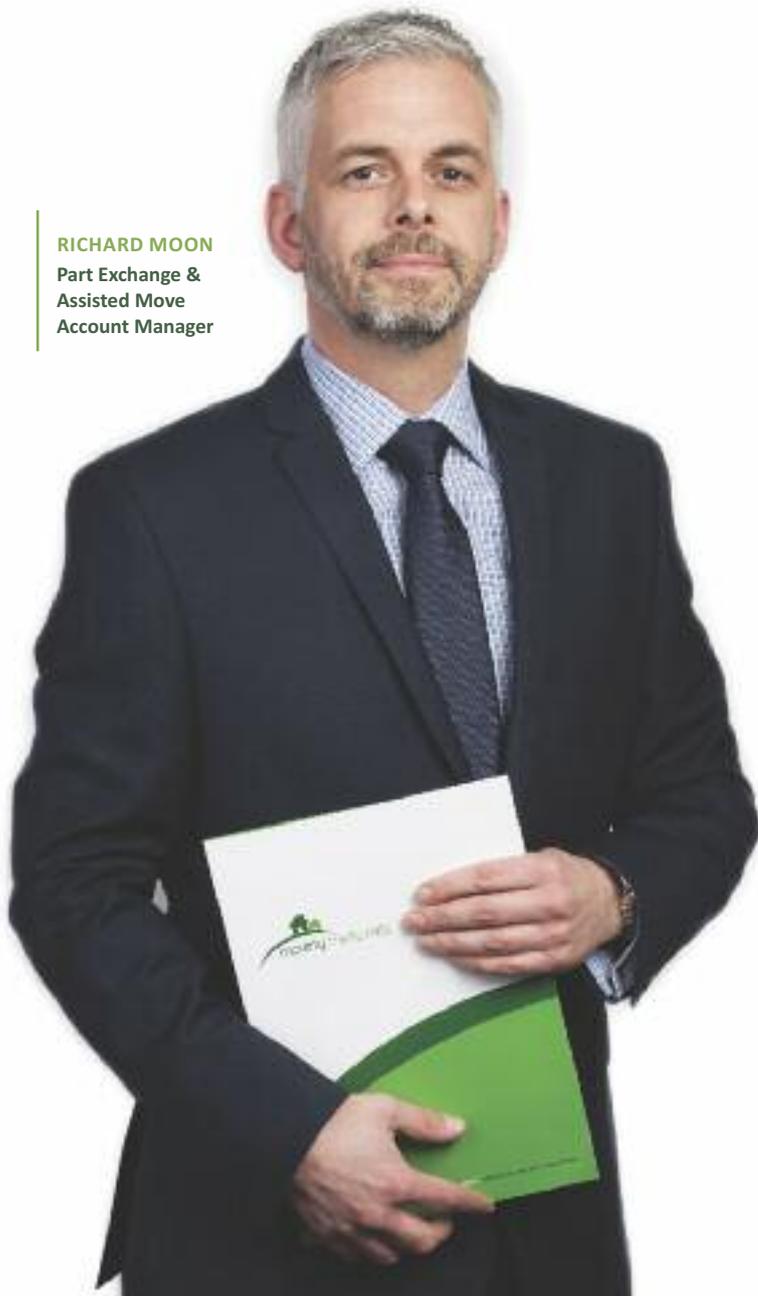
Our comprehensive service includes:

- ✓ Acting on your behalf during all customer negotiations
- ✓ Fast valuation turnarounds, with three visiting valuers as standard
- ✓ Comprehensive valuation reports completed within 48 hours of the last valuation
- ✓ Innovative property marketing strategies that ensure the best price in the fastest timescale
- ✓ We meet all estate agents fees
- ✓ Undertaking vacation reports and bi-weekly property inspections and arranging any necessary maintenance
- ✓ Detailed weekly marketing and sales progression reports
- ✓ Visiting all owned properties and interviewing marketing estate agents, before reporting our recommendations and findings
- ✓ We undertake vacation reports, bi weekly property inspections and arrange any necessary maintenance

**We operate on a results-orientated basis. No sale,
no fee - it's as simple as that**



RICHARD MOON
Part Exchange &
Assisted Move
Account Manager



Our Method

Our business can be defined by one word; comprehensive. This means that we take all the weight off your shoulders when dealing with the day to day processes, negotiations and complexities of Part Exchange, Assisted Move and New Plot Sales. Whether it be an initial enquiry or handing over keys on completion, you can relax as we take care of it all.

This approach enables you to outsource the whole process to us. Whether it is a structural survey, energy performance certificate, financial qualification, maintenance visit or tradesmen quotations - we can take care of everything for you.

We constantly monitor and regularly report back to you with regards to our own performance. Our customer feedback surveys show consistently high levels of satisfaction from across our client base.

We provide key performance indicators across all our services to enable you to monitor our efficiency levels



Our Team

The team at MME are the cornerstone of our growth and success.

When you start working with us, you will be placed in the hands of an expert team who knows everything about you, your staff, your customers and your objectives. Your requirements will then be handled by specialists every step of the way - from part exchange managers to property and advertising consultants, negotiators and sales progression executives.



ROBERT POOLE
Director

BARRY MATTOCK
Managing Director

“ Working with MME is always easy. The account managers and directors are available whenever we need them which enables the whole PX process to run as smoothly as possible. The team really know the market well and we have confidence that they always give us the best advice and service. ”

Hannah Pollard, Redrow Homes

All our staff, from the Managing Director through to Administrators, have extensive experience in the industry



NICOLA JOHNSTON
Part Exchange
& Assisted Move
Account Manager

Our Testimonials

We like to think we are very good at what we do, but we wouldn't expect you to just take our word for it. Here's what some of our clients and their customers have to say about MME:

“ An excellent service, always kept us informed of progress. The house was sold within a day and exchanged contracts within two months, so quick. James was also excellent and professional, maintaining communication between me and my purchaser and chasing solicitors to enable us to exchange on time.
P Appleby

“ We are very happy with MME's performance, they consistently sell our part exchange and assisted move portfolio all over the UK, in very reasonable time frames, some of which may be unique and difficult to sell. Their advice at the buying in stage is appreciated and realistic, they are always honest and professional and it is an excellent working relationship. ”
Barratt Homes

“ The whole process between marketing and completion is completely controlled and organised by MME. Their role in the process and within our company is vital. ”
Bellway Homes

“ MME help our customers move into our homes completely stress free! They manage the valuations, marketing and resales for us right through to exchange of contracts and completion keeping everything under control and organised. ”
Redrow Homes

“ My experience with your service was exceptional. The quality of service I received was consistent and outstanding. I believe that the service provided is underpinned by experience and a conscientious attitude, which is commendable. You have an excellent product which sets the benchmark in excellence. ”
Mr Barlow

“ The Assisted Move Scheme designed for us by MME, enables our customers to move into our homes with the minimum amount of stress and hassle. MME manage the valuation process and our customers' expectations very well. They provide proven, quality advice which ensures our customers' homes are sold at the optimum value and within a sensible and realistic timescale. ”
Tingdene Parks

We highly value our clients and report back to you at every stage of the process



Free Consultation

We offer a free consultation, without obligation, which includes an assessment of your current Part Exchange and Assisted Move portfolios. If you would like to take advantage of this, or simply want an informal discussion about the benefits MME can bring to your business, please contact us today:

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